



**CANADA**

Where childhood thrives, war does not.

<b>Position Title</b>	Vice President, Development
<b>Start Date</b>	As soon as possible
<b>Location</b>	War Child Canada, Headquarters, Toronto, Ontario
<b>Reports to</b>	Chief Strategy Officer & General Counsel
<b>Background</b>	War Child's mission is to help empower children in conflict-affected communities by providing safe access to education, justice, and a path out of poverty. Since 1999, our innovative and globally recognized programs have grown substantially, benefiting hundreds of thousands of children and their families every year. War Child has since grown from a small, Toronto-based operation to a global, twenty-million-dollar organization. They offer programming in countries around the world and have more than 400 international staff.
<b>Position summary</b>	Reporting to the Chief Strategy Officer, the Vice President, Development will be responsible for leading, transforming, and building all of War Child's fundraising activities, including its annual and monthly fundraising, major donor stewardship, events, foundations, and corporate fundraising. The Vice President, Development will also provide leadership to the organization's communications and creative partnerships teams. This position is part of War Child's senior management team and will play a key role in the organization's 2020 - 2025 strategic planning process.
<b>Responsibilities</b>	As a key relationship holder in the organization, the Vice President, Development will be responsible for ensuring strong relationships with external donors, foundations, and companies. They will be personally responsible for managing the organization's fundraising pipeline, including identifying and securing new and diverse opportunities. As the most senior fundraiser in the organization, the Vice President, Development is expected to personally steward major donors and partnership opportunities. The Vice President, Development also will support the rest of the Executive to approach and steward major donors.
<b>Qualifications</b>	You are a strong, results-oriented leader who has a track record of planning and executing multi-year fundraising strategies, building teams, and meeting financial targets through careful forecasting, goal setting, and donor engagement. You are eager to both establish new and enhance existing fundraising programs, policies, and capacities based on industry best practice, including both traditional and innovative approaches. The ideal candidate should be able to operate and thrive in a target-driven, entrepreneurial environment. You have a successful track record in developing relationships with donors and volunteers and demonstrated experience in relationship building and development across cultures; advanced knowledge of the major gift process, including identification/research, cultivation, solicitation and recognition/stewardship.

<b>Compensation</b>	Competitive
<b>Application process</b>	<p>Our client is an equal opportunity employer. In accordance with the <i>Accessibility for Ontarians with Disabilities Act, 2005</i>, upon request, accommodation will be provided by both Odgers Berndtson and our client throughout the recruitment, selection and/or assessment process to applicants with disabilities.</p> <p>To explore this exciting opportunity further please contact Sarah Adams in Odgers Berndtson's Toronto office at <b>sarah.adams@odgersberndtson.com</b> or submit your resume and related information online at:  <b><a href="http://www.odgersberndtson.com/en/careers/16058">http://www.odgersberndtson.com/en/careers/16058</a></b></p> <p>War Child Canada is committed to providing a work environment in which all individuals are treated with respect and dignity. Final candidates will be vetted in accordance with War Child Canada's Child Safeguarding Policy, including appropriate reference and Police checks.</p> <p>For more information about War Child Canada, please visit <a href="http://www.warchild.ca">www.warchild.ca</a>.</p>
<b>Deadline</b>	Rolling